



Looking for products or services in Mexico? Don't know where to start? Do you need a cost-effective, quick, and reliable way to find potential new suppliers or crossborder trade partners?

Let CrossborderBusiness put our market expertise, research skills, and contacts to your use, with our MexFinder™ fixed-price consulting service packages! Just check the service you want, and fax back to start!

MexFinder™ Express

Our most basic service, **MexFinder™ Express** gives your company or group **just what you need to find possible suppliers in Mexico**. After answering a few basic questions and authorizing our work, Crossborder will look for Mexican manufacturers or other companies in Mexico that fit the profile or product type that you are looking for. **Within 15 business days**, Crossborder will provide you with a 2-3 page listing and report that includes a **minimum of 2-3 company leads**, their **confirmed contact information**, and any initial information we've been able to obtain from those companies during that time period (catalogs, price lists, website information, etc.).

MexFinder™ Express is perfect for companies that want to make their own connections, or are just exploring opportunities across borders.

☐ MexFinder™ Express

Only \$950
15 business days or less

*minimum of 2-3 leads
2-3 page overview
initial company info*

Note: Without more detailed research, Crossborder Group Inc. cannot guarantee that the products or services you seek are free of importation regulatory concerns, tariff or U.S. Customs issues, or other restrictions for actually importing or exporting products identified through this service; nor is any guarantee implied for successful business transactions between companies that are identified. More extensive due diligence or research services can reduce, but not eliminate, transaction risks.

MexFinder™ Deluxe

☐ MexFinder™ Deluxe

Only \$1,800
only 20 business days

*minimum of 4-6 leads
4-6 page overview
initial company info
import/export stats
industry web sites
trade shows
trade support contacts*

Need a bit more information, but don't want a complex market analysis? Then **MexFinder™ Deluxe** is the perfect solution. With more detail than our *Express* package, **MexFinder™ Deluxe** will give you a **minimum of 4-6 business contacts** (i.e.: Mexican manufacturers or other companies in Mexico that fit the profile or product type that you are looking for) within just **20 business days** from project authorization. In addition, the 4-6 page Deluxe package also includes: **listing of Mexican industry trade shows and websites** related to the product type/manufacturer; **listing of trade industry journals** or magazines; **import/export statistics** for your product type/category; and basic **trade assistance contacts** in your region/industry and/or Mexico industry contacts.

If you want to build your own contacts in Mexico, but need a just little more information, **MexFinder™ Deluxe** is the perfect balance.

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MexFinder™ Plus+ Services

In addition to our basic services above, **MexFinder™ Plus+** offers these **optional services** that can be added on to any Express or Deluxe project, or purchased separately:

MexFinder™ Plus+ Customs Info: Want to know what U.S. or Mexican Customs tariffs/duties might apply to your product? Are there import regulatory issues that might apply? Need to find a customs broker to handle your importation documents? **MexFinder™ Plus+ Customs Info** will give you a basic, **non-legal overview** of these topics within 15 business days.

Using our own contacts, we'll give you at least a 2-4 page overview that **lists the likely tariff (import duty) classification** for your product, some **common customs regulatory issues** that apply to your product (if any), and provide a **listing of customs brokers** that can help you handle your **importation paperwork**. Crossborder will also include **contact information with U.S. Customs or Mexico's Aduanas** (as appropriate) if you have further questions.

Crossborder Group Inc. will provide best-available information, but does not warrant any Customs information, nor is it a legal opinion. Consult a customs lawyer for such opinions/determinations.

MexFinder™ Plus+ Customs Info

Only \$950
15 business days or less

tariff/duty rates
customs fee est.
basic regulatory info
list of customs brokers
Customs/Aduanas contacts

MexFinder™ Plus+ Due Diligence

Only \$2,750*
20 business days or less

basic verification
for one company
written report of results
documents collected

**cost of on-site visits an*
additional \$2,500 fee

You've found a potential supplier, but want to make sure that they're a real company? Crossborder's **MexFinder™ Plus+ Due Diligence** service can help. Although we can't make sure that your deal will go perfectly, we can **make sure that your potential supplier or partner is a real business with an established location, is registered as a real company with Federal or State officials, and undertake some basic due diligence via regional contact and information sources.** We will supply your company with copies of all information collected, and provide contact information for these sources (as appropriate).

If desired, for an **additional fee of \$2,500** (to cover travel, staff time and any informational costs), **Crossborder can also send a representative to your potential supplier or partner to physically see and photograph their facility** (actual entry not guaranteed), as well as conduct **on-site interviews** with local business and regulatory contacts.

Crossborder Group Inc. will provide best-available information, but cannot warrant any possible future business arrangements with companies, nor any of their future results.

MexFinder™ Plus+ Consulting: Don't need a full-time consultant? Just want to periodically get some market advice? For one flat fee, you can buy a block of **twenty hours** of Crossborder consulting time, and **use it as needed up to 6 months** from purchase. Crossborder staff will work on your project, and provide you with a detailed accounting of how your block of consulting time was used, as well as the results of our research or consulting services.

Consulting time must be arranged based on Crossborder's availability at any given time. Research and consulting results will be typically provided in electronic format (Word, PDF, Excel, etc.).

MexFinder™ Plus+ Consulting

Only \$2,000
Hours good up to 6 months

20 hours retained time
use as needed (subject to
scheduling with Crossborder)

To start your services, just check the appropriate box next to the service you desire, sign at right to authorize work, and fax to us at 619-710-8123. Upon verification of project, and receipt of 75% of fee, our team can usually begin within 48 hours.

Company/Organization: _____

Phone: _____

Authorized Representative: _____



Mexico & Border Market Research • Consulting • Market Entry Services • Toll Free: 1.888.4XBORDER • Answers@CrossborderBusiness.com

In the US: Crossborder Group Inc.: 619.710.8120[tel] • 619.710.8123[fx] • 2515 Camino del Rio South, Suite 236, San Diego, CA 92108

En México: Crossborder NS, S de RL de CV: 664.681.6049[tel] • 664.681.6105[fx] • 3999 Ave. Américas #105, Plaza Castro, Fracc. El Paraíso, Tijuana BC